



## Open Mobility Foundation

To: OASIS Board of Directors

From: OODF Board of Managers,

Cc: Cathie Mayo

Date: 13 Jan 2020

<b>1. Statement of Activities</b>	<b>Fy2020 Final Annual Budget</b>
<b>REVENUES:</b>	
OMF Membership Dues: Associate Regulated	\$ 157,500
OMF Membership Dues: Associate Non Regulated	\$ 333,750
OMF Membership Dues: Premier Regulated	\$ 118,750
OMF Membership Dues: Premier Non Regulated	\$ 131,250
Grants & Contributions	\$ 400,000
<b>TOTAL REVENUES</b>	<b>\$ 1,141,250</b>
Membership Income: Regulated	\$ 332,396
Membership Income: Non-Regulated	\$ 336,250
Other Income: Grants	\$ 400,000
<b>TOTAL INCOME</b>	<b>\$ 1,068,646</b>
<b>EXPENSES:</b>	
Core Expenses: Salaries/Compensation	\$ 651,657
Non Core Expenses: Marketing/Development/Events	\$ 350,000
Non Core Expenses: Operating	\$ 5,700
Host Admin Fee	\$ 107,489
<b>TOTAL EXPENSES</b>	<b>\$ 1,114,845</b>
<b>NET INCOME Surplus/(Deficit)</b>	<b>\$ (46,200)</b>

**Cash Flow****12/31/2020**

## Operating Activities

Net Income	\$	(46,200)
Inc/(Dec) in A/R Revenues	\$	(17,500)
Inc (Dec) PPD Admin Fee	\$	989
Inc/(Dec) in A/P	\$	7,482
Inc/(Dec) in A/P Host Fee	\$	8,000
Inc (Dec) in Def Revenues	\$	72,604
Net Change in Cash for Year	\$	25,375
Cash at Beginning of Year	\$	456,917
Cash at End of Year	\$	482,293

**Balance Sheet****12/31/2020**

Cash	\$	482,293
Accounts Receivables	\$	155,000
Prepaid Fees	\$	32,245
Fixed Assets	\$	3,400
<b>Total Assets</b>	<b>\$</b>	<b>672,938</b>
Accounts Payable: Admin Fee	\$	8,000
Accounts Payable: Other	\$	13,490
Accrued Expenses	\$	3,434
Def Revenues: Regulated	\$	141,771
Def Revenues: Non Regulated	\$	212,083
<b>Net Assets:</b>		
Designated: Regulated	\$	(40,310)
Designated: UnRegulated	\$	154,150
Restricted: Rockefeller Foundation	\$	(19,680)
Restricted: Knight Foundation	\$	-
New Grant Funds	\$	200,000
<b>Total Net Assets</b>	<b>\$</b>	<b>294,160</b>
<b>Total Liabilities &amp; Net Assets</b>	<b>\$</b>	<b>672,938</b>

**Change in Net Assets****12/31/2019****Fy2020  
Surplus/Deficit****12/31/2020**

Designated: Regulated	47,732	(88,043)	(40,310)
Designated: UnRegulated	107,867	46,283	154,150
Restricted: Rockefeller Foundation	35,760	(55,440)	(19,680)
Restricted: Knight Foundation	149,000	(149,000)	-
New Grant Funds	-	200,000	200,000
<b>Total Net Assets</b>	<b>340,359</b>	<b>(46,199)</b>	<b>294,160</b>

Total Cash	\$	482,293
Deferred Liabilities	\$	353,854
Total Cash vs Def Liab (min 100%)		136%

### 2020 Proposed Dues Schedule

Category	XS	S	M	L	XL
Size	<10	10-100	101-500	501-1500	>1500
Premier (Existing Members)	\$ 5,000	\$ 25,000	\$ 50,000	\$ 100,000	\$ 200,000
Associate (New Option)	\$ 2,500	\$ 12,500	\$ 25,000	\$ 50,000	\$ 100,000
General Public					