



Open Mobility Foundation

2/20/2020

Operations Report

1. Financial Performance for

January

	Month Ending 1/31/2020	Fy2020 Budget 1/31/2020	Fy2020 Annual Budget 12/31/2020
REVENUES:			
Membership Revenues: Regulated NEW Associate	\$0	\$35,000	\$157,500
Membership Revenues: Regulated Premier Renewals	\$0	\$0	\$118,750
Membership Revenues: Non Regulated NEW Associate	\$10,000	\$5,000	\$333,750
Membership Revenues: Non Regulated Premier Renewals	\$0	\$12,500	\$131,250
Grants&Contributions	\$80,000	\$80,000	\$400,000
In Kind Contributions- Member Support	\$0	\$0	\$0
TOTAL REVENUES	\$90,000	\$132,500	\$1,141,250
Recognized Membership Revenues : Regulated	\$14,583	\$17,500	\$332,398
Recognized Membership Revenues: Non Regulated	\$17,500	\$18,125	\$336,250
Other Income: Grants & Contributions	\$80,000	\$80,000	\$400,000
Other Income:	\$0	\$0	\$0
TOTAL INCOME	\$112,083	\$115,625	\$1,068,648
EXPENSES:			
Core Services: Compensation: Mgt & Ops (Ex Dir)	\$21,317	\$21,287	\$255,444
Core Services: Compensation: Mgt & Ops	\$8,800	\$15,000	\$396,218
Non Core: Marketing Expenses	\$2,480	\$60,000	\$350,000
Non Core: Operations	\$0	\$310	\$5,700
Non Core: OODF Host Admin Fee	\$6,000	\$6,816	\$107,490
TOTAL EXPENSES	\$38,597	\$103,413	\$1,114,852
Net Surplus/(Deficit)	\$73,486	\$12,212	-\$46,204

2. Cash Flow	Ending 1/31/2020
Operating Activities	
Net Income	73,486
Inc/(Dec) in A/R Revenues	-10,000
Inc (Dec) in OODF Admin Fee Accrual	-1,200
Inc (Dec) in Other Assets	0
Inc/(Dec) in A/P	4,654
Inc/(Dec) in Accrued expenses	0
Inc (Dec) Def Liabilities	-22,083
Inc (Dec) Intercompany	-80,000
Net Change in Cash for Period	-35,142
Net Change in Cash for Period	-35,142
Cash at Beginning of Period	456,917
Cash at End of Period	421,775
3. Balance Sheet	Ending 1/31/2020
Cash	\$421,775
Accounts Receivables	\$147,500
Prepaid Host Admin Fees	\$34,433
Prepaid Expenses	\$0
Other Assets	\$3,400
Intercompany OODF	\$80,000
Total Assets	\$687,108
Accounts Payable	\$11,702
Accrued Expenses	\$3,434
Deferred Liability: Regulated	\$183,333
Deferred Liability: Non Regulated	\$75,833
Total Liabilities	\$274,303
Net Assets: Designated:Non Core (Regulated)	\$46,692
Net Assets: Designated:Core (Non Regulated)	\$107,867
Net Assets: Restricted: Rockefeller Grant	\$35,760
Net Assets: Restricted: Knight Grant	\$149,000
Surplus/(Deficit) Current Year	\$73,486
Net Assets	\$412,805
Total Liabilities & Net Assets	\$687,108

Analysis	Cash	% Of Cash on Hand	vs Deferred Liabilities	%
Cash: Non Regulated (Core)	\$174,300	41%	\$75,833	230%
Cash: Regulated (Non Core)	\$91,598	22%	\$183,333	50%
Cash: Rockefeller (ED only- Grant)	\$17,877	4%		
Cash: Knight Foundation Grant (MS)	\$138,000	33%		
Total Cash	\$421,775	100%	\$259,167	280%

List of OMF Members

Regulated Non Regulated

	New Members 2019	Fy2019	Public	Regulated	Non Regulated
					Non Public
#1	Austin, City of / Austin Transportation Department (ATD)	5/31/2019	p1		
#2	Chicago Department of Transportation (CDOT)	6/5/2019	p2		
#3	Denver Regional Council of Government, DRCOG	11/11/2019	p3		
#4	District of Columbia Department of Transportation (DDOT)	6/5/2019	p4		
#5	Kelowna, City of / Kelowna, BC Canada	6/28/2019	p5		
#6	Long Beach, City of	11/12/2019	p6		
#7	Los Angeles, / Department of Transportation (LADOT)	5/29/2019	p7		
#8	Louisville/Jefferson Country Metro Government (Louisville Metro)	6/2/2019	p8		
#9	Metro , Portland Oregon	9/1/2019	p9		
#10	Miami, City of	6/21/2019	p10		
#11	Miami-Dade County- Department of Trans and Public Works (Miami-D	6/21/2019	p11		
#12	Minneapolis, City of	5/31/2019	p12		
#13	New York City Department of Transportation (NYC DOT)	5/28/2019	p13		
#14	New York City Taxi and Limousine Commission (NYCTLC)	5/31/2019	p14		
#15	Philadelphia, City of/ Managing Director's Office of Transportation Inf	5/31/2019	p15		
#16	Pittsburgh, City of / Department of Mobility and Infrastructure (PGH D	8/12/2019	p16		
#17	Portland, City of / Bureau of Transportation (Portland Bureau of Trans	5/31/2019	p17		
#18	San Francisco Municipal Transportation Agency (SFMTA)	5/31/2019	p18		
#19	San Jose, City of	5/31/2019	p19		
#20	Santa Monica, City of	5/31/2019	p20		
#21	Seattle Department of Transportation (SDOT)	5/30/2019	p21		
#22	Secretaría de Movilidad de Bogotá D.C.	5/31/2019	p22		
#23	Smart Dublin, Dublin Ireland	10/15/2019	p23		
#24	Tampa, City of / (COT)	7/26/2019	p24		
#25	Bird Rides Inc.	6/18/2019		R 1	
#26	Skinny Labs Inc (dba Spin)	6/20/2019		R 2	
#27	Blue Systems USA, Inc.	6/20/2019			NR 2
#28	Lacuna Technologies, Inc.	6/6/2019			NR 3
#29	STAE Inc.	6/24/2019			NR 1
#30	Microsoft Corporation	6/25/2019			NR 4
	New Members 2020	Fy2020			
#31	Roundtrip Systems, Inc.	1/21/2020			NR 5
Total Members by Category			24	2	5
Total OMF Members			31		