

**Operations Report**

Memo to: OODF Board of Manager, Jascha Franklin Hodge

From: Scott McGrath

cc: Cathie Mayo

**1. Financial Performance for**

**February 29, 2020**

	<b>Month Ending 2/29/2020</b>	<b>Fy2020 Budget 2/29/2020</b>	<b>YTD Actuals 1/1/2020- 2/29/2020</b>	<b>YTD Budget 1/1/2020- 2/29/2020</b>	<b>Fy2020 Annual Budget 12/31/2020</b>
<b>REVENUES:</b>					
Membership Revenues: Regulated Associate	\$0	\$35,000	\$0	\$70,000	\$157,500
Membership Revenues: Regulated Premier	\$0	\$0	\$0		\$118,750
Membership Revenues: Non Regulated Associate	\$0	\$13,750	\$10,000	\$18,750	\$333,750
Membership Revenues: Non Regulated Premier	\$0	\$0	\$0	\$12,500	\$131,250
Grants & Contributions	\$0	\$80,000	\$80,000	\$160,000	\$400,000
In Kind Contributions- Member Support	\$0	\$0	\$0	\$0	\$0
<b>TOTAL REVENUES</b>	<b>\$0</b>	<b>\$128,750</b>	<b>\$90,000</b>	<b>\$261,250</b>	<b>\$1,141,250</b>
Recognized Membership Revenues : Regulated	\$14,583	\$20,417	\$29,167	\$37,917	\$332,398
Recognized Membership Revenues: Non Regulated	\$17,500	\$19,271	\$35,000	\$37,396	\$336,250
Other Income: Grants & Contributions	\$0	\$80,000	\$80,000	\$160,000	\$400,000
Other Income:	\$0	\$0	\$0	\$0	\$0
<b>TOTAL INCOME</b>	<b>\$32,083</b>	<b>\$119,688</b>	<b>\$144,167</b>	<b>\$235,313</b>	<b>\$1,068,648</b>
<b>EXPENSES:</b>					
Core Services: Compensation: Mgt & Ops ( Ex Dir)	\$19,483	\$21,287	\$40,800	\$42,574	\$255,444
Core Services: Compensation: Mgt & Ops	\$8,800	\$27,550	\$17,600	\$42,550	\$396,218
Non Core: Marketing Expenses	\$28,032	\$62,500	\$30,512	\$122,500	\$350,000
Non Core: Operations	\$124	\$370	\$124	\$680	\$5,700
Non Core: OODF Host Admin Fee	\$5,000	\$6,674	\$10,000	\$12,490	\$96,490
Non Core: OODF Host Admin Fee (Knight Funds)	\$1,000	\$1,000	\$2,000	\$2,000	\$11,000
<b>TOTAL EXPENSES</b>	<b>\$62,439</b>	<b>\$119,381</b>	<b>\$101,036</b>	<b>\$222,794</b>	<b>\$1,114,852</b>
<b>Net Surplus/(Deficit)</b>	<b>-\$30,356</b>	<b>\$307</b>	<b>\$43,130</b>	<b>\$12,519</b>	<b>-\$46,204</b>

## 2. Balance Sheet

**Ending  
2/29/2020**

Cash	\$443,834
Accounts Receivables	\$137,500
Prepaid Host Admin Fees	\$28,433
Prepaid Expenses	\$0
Other Assets	\$3,400
Intracompany OODF	\$0
<b>Total Assets</b>	<b>\$613,167</b>
Accounts Payable	\$201
Accrued Expenses	\$3,434
Deferred Liability: Regulated	\$168,750
Deferred Liability: Non Regulated	\$58,333
<b>Total Liabilities</b>	<b>\$230,718</b>
Net Assets: Designated:Non Core (Regulated)	\$46,692
Net Assets: Designated:Core (Non Regulated)	\$107,867
Net Assets: Restricted: Rockefeller Grant	\$35,760
Net Assets: Restricted: Knight Grant	\$149,000
Surplus/(Deficit) Current Year	\$43,130
<b>Net Assets</b>	<b>\$382,449</b>
<b>Total Liabilities &amp; Net Assets</b>	<b>\$613,167</b>

## 3) Analysis

	Cash	% Of Cash on Hand	vs Deferred Liabilities	% Cash Vs Def Liab
Cash: Non Regulated (Core)	\$171,100	39%	\$58,333	293%
Cash: Regulated (Non Core)	\$56,347	13%	\$168,750	33%
Cash: Rockefeller (ED only- Grant)	\$78,394	18%		
Cash: Knight Foundation Grant (MS)	\$138,000	31%		
<b>Total Cash</b>	<b>\$443,841</b>	<b>100%</b>	<b>\$227,083</b>	<b>327%</b>

**List of OMF Members**

Regulated      Non Regulated

<b>New Members 2019</b>		<b>Fy2019</b>	Public	Regulated	Non Regulated
				Non Public	
#1	Austin, City of / Austin Transportation Department (ATD)	5/31/2019	p1		
#2	Chicago Department of Transportation (CDOT)	6/5/2019	p2		
#3	Denver Regional Council of Government, DRCOG	11/11/2019	p3		
#4	District of Columbia Department of Transportation (DDOT)	6/5/2019	p4		
#5	Kelowna, City of / Kelowna, BC Canada	6/28/2019	p5		
#6	Long Beach, City of	11/12/2019	p6		
#7	Los Angeles, / Department of Transportation (LADOT)	5/29/2019	p7		
#8	Louisville/Jefferson Country Metro Government (Louisville Metro)	6/2/2019	p8		
#9	Metro , Portland Oregon	9/1/2019	p9		
#10	Miami, City of	6/21/2019	p10		
#11	Miami-Dade County- Department of Trans and Public Works (Miami-D	6/21/2019	p11		
#12	Minneapolis, City of	5/31/2019	p12		
#13	New York City Department of Transportation (NYC DOT)	5/28/2019	p13		
#14	New York City Taxi and Limousine Commission (NYCTLIC)	5/31/2019	p14		
#15	Philadelphia, City of/ Managing Director's Office of Transportation Infr	5/31/2019	p15		
#16	Pittsburgh, City of / Department of Mobility and Infrastructure (PGH D	8/12/2019	p16		
#17	Portland, City of / Bureau of Transportation (Portland Bureau of Trans	5/31/2019	p17		
#18	San Francisco Municipal Transportation Agency (SFMTA)	5/31/2019	p18		
#19	San Jose, City of	5/31/2019	p19		
#20	Santa Monica, City of	5/31/2019	p20		
#21	Seattle Department of Transportation (SDOT)	5/30/2019	p21		
#22	Secretaría de Movilidad de Bogotá D.C.	5/31/2019	p22		
#23	Smart Dublin, Dublin Ireland	10/15/2019	p23		
#24	Tampa, City of / (COT)	7/26/2019	p24		
#25	Bird Rides Inc.	6/18/2019		R 1	
#26	Skinny Labs Inc (dba Spin)	6/20/2019		R 2	
#27	Blue Systems USA, Inc.	6/20/2019			NR 2
#28	Lacuna Technologies, Inc.	6/6/2019			NR 3
#29	STAE Inc.	6/24/2019			NR 1
#30	Microsoft Corporation	6/25/2019			NR 4
	<b>New Members 2020</b>	<b>Fy2020</b>			
#31	Roundtrip Systems, Inc.	1/21/2020			NR 5
#32	City of Detroit	2/7/2020	p25		
<b>Total Members by Category</b>			<b>24</b>	<b>2</b>	<b>5</b>
<b>Total OMF Members</b>			<b>31</b>		