



Operations Report

Memo to: OODF Board of Manager, Jascha Franklin Hodge

From: Scott McGrath

cc: Cathie Mayo

1. Financial Performance for February 2020

Statement of Activities	Month			Year to Date			Fy2020
	Actuals	Budget	Variance	Actuals	Budget	Variance	Annual Budget
REVENUES:							
Membership Revenues: Regulated Associate	\$0	\$35,000	-\$35,000	\$0	\$70,000	-\$70,000	\$157,500
Membership Revenues: Regulated Premier	\$0	\$0	\$0	\$0	\$0	\$0	\$118,750
Membership Revenues: Non Regulated Associate	\$0	\$13,750	-\$13,750	\$10,000	\$18,750	-\$8,750	\$333,750
Membership Revenues: Non Regulated Premier	\$0	\$0	\$0	\$0	\$12,500	-\$12,500	\$131,250
Grants & Contributions	\$0	\$80,000	-\$80,000	\$80,000	\$160,000	-\$80,000	\$400,000
In Kind Contributions- Member Support	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL REVENUES	\$0	\$128,750	-\$128,750	\$90,000	\$261,250	-\$171,250	\$1,141,250
Recognized Membership Revenues : Regulated	\$14,583	\$20,417	-\$5,834	\$29,167	\$37,917	-\$8,750	\$332,398
Recognized Membership Revenues: Non Regulated	\$17,500	\$19,271	-\$1,771	\$35,000	\$37,396	-\$2,396	\$336,250
Other Income: Grants & Contributions	\$0	\$80,000	-\$80,000	\$80,000	\$160,000	-\$80,000	\$400,000
Other Income:	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL INCOME	\$32,083	\$119,688	-\$87,605	\$144,167	\$235,313	-\$91,146	\$1,068,648
EXPENSES:							
Core Services: Compensation: Mgt & Ops (Ex Dir)	\$19,483	\$21,287	-\$1,804	\$40,800	\$42,574	-\$1,774	\$255,444
Core Services: Compensation: Mgt & Ops	\$8,800	\$27,550	-\$18,750	\$17,600	\$42,550	-\$24,950	\$396,218
Non Core: Marketing & Consulting	\$28,032	\$62,500	-\$34,468	\$30,512	\$122,500	-\$91,988	\$350,000
Non Core: Operations	\$124	\$370	-\$246	\$124	\$680	-\$556	\$5,700
Non Core: OODF Host Admin Fee	\$6,000	\$7,674	-\$1,674	\$12,000	\$14,490	-\$2,490	\$107,490
TOTAL EXPENSES	\$62,439	\$119,381	-\$56,942	\$101,036	\$222,794	-\$121,758	\$1,114,852
Net Surplus/(Deficit)	-\$30,356	\$307	-\$30,663	\$43,130	\$12,519	\$30,611	-\$46,204

2. Cash Flow

Operating Activities	Ending 2/29/2020
Net Income	-30,356
Inc/(Dec) in A/R Revenues	10,000
Inc (Dec) in OODF Admin Fee Accrual	6,000
Inc (Dec) in Other Assets	0
Inc/(Dec) in A/P	-11,502
Inc/(Dec) in Accrued expenses	0
Inc (Dec) Def Liabilities	-32,083
Inc (Dec) Intercompany	80,000
Net Change in Cash for Period	22,059
Net Change in Cash for Period	22,059
Cash at Beginning of Period	421,775
Cash at End of Period	443,834

3. Balance Sheet

	Ending 2/29/2020
Cash	\$443,834
Accounts Receivables	\$137,500
Prepaid Host Admin Fees	\$28,433
Prepaid Expenses	\$0
Other Assets	\$3,400
Intracompany OODF	\$0
Total Assets	\$613,167
Accounts Payable	\$201
Accrued Expenses	\$3,434
Deferred Liability: Regulated	\$168,750
Deferred Liability: Non Regulated	\$58,333
Total Liabilities	\$230,718
Net Assets: Designated:Regulated	\$46,692
Net Assets: Designated: Non Regulated	\$107,867
Net Assets: Restricted: Rockefeller Grant	\$35,760
Net Assets: Restricted: Knight Grant	\$149,000
Surplus/(Deficit) Current Year	\$43,130
Net Assets	\$382,449
Total Liabilities & Net Assets	\$613,167

4) Cash Balance Details

Cash: Regulated	\$56,340
Cash: Non Regulated	\$171,100
Cash: Rockefeller Foundation Grant (ED only)	\$78,394
Cash: Knight Foundation Grant (MS)	\$138,000
Total Cash	\$443,834

List of OMF Members

Regulated Non Regulated

New Members 2019		Fy2019	Public	Regulated	Non Regulated
				Non Public	
#1	Austin, City of / Austin Transportation Department (ATD)	5/31/2019	p1		
#2	Chicago Department of Transportation (CDOT)	6/5/2019	p2		
#3	Denver Regional Council of Government, DRCOG	11/11/2019	p3		
#4	District of Columbia Department of Transportation (DDOT)	6/5/2019	p4		
#5	Kelowna, City of / Kelowna, BC Canada	6/28/2019	p5		
#6	Long Beach, City of	11/12/2019	p6		
#7	Los Angeles, / Department of Transportation (LADOT)	5/29/2019	p7		
#8	Louisville/Jefferson Country Metro Government (Louisville Metro)	6/2/2019	p8		
#9	Metro , Portland Oregon	9/1/2019	p9		
#10	Miami, City of	6/21/2019	p10		
#11	Miami-Dade County- Department of Trans and Public Works (Miami-D	6/21/2019	p11		
#12	Minneapolis, City of	5/31/2019	p12		
#13	New York City Department of Transportation (NYC DOT)	5/28/2019	p13		
#14	New York City Taxi and Limousine Commission (NYCTLIC)	5/31/2019	p14		
#15	Philadelphia, City of/ Managing Director's Office of Transportation Infr	5/31/2019	p15		
#16	Pittsburgh, City of / Department of Mobility and Infrastructure (PGH D	8/12/2019	p16		
#17	Portland, City of / Bureau of Transportation (Portland Bureau of Trans	5/31/2019	p17		
#18	San Francisco Municipal Transportation Agency (SFMTA)	5/31/2019	p18		
#19	San Jose, City of	5/31/2019	p19		
#20	Santa Monica, City of	5/31/2019	p20		
#21	Seattle Department of Transportation (SDOT)	5/30/2019	p21		
#22	Secretaría de Movilidad de Bogotá D.C.	5/31/2019	p22		
#23	Smart Dublin, Dublin Ireland	10/15/2019	p23		
#24	Tampa, City of / (COT)	7/26/2019	p24		
#25	Bird Rides Inc.	6/18/2019		R 1	
#26	Skinny Labs Inc (dba Spin)	6/20/2019		R 2	
#27	Blue Systems USA, Inc.	6/20/2019			NR 2
#28	Lacuna Technologies, Inc.	6/6/2019			NR 3
#29	STAE Inc.	6/24/2019			NR 1
#30	Microsoft Corporation	6/25/2019			NR 4
	New Members 2020	Fy2020			
#31	Roundtrip Systems, Inc.	1/21/2020			NR 5
#32	City of Detroit	2/7/2020	p25		
Total Members by Category			25	2	5
Total OMF Members			32		