

Open Mobility Foundation

Operations Report

Memo to: OODF Board of Managers, Jascha Franklin Hodge

From: Scott McGrath

cc: Cathie Mayo



7/20/2020

1. Financial Performance for

June 2020

Statement of Activities	Month				Year to Date				Fy2020
	Actuals	Budget	Variance	%	Actuals	Budget	Variance	%	Annual Budget
REVENUES:									
Regulated Members									
Membership Revenues: Premier	\$50,000	\$6,250	\$43,750	800%	\$50,000	\$93,750	-\$43,750	53%	\$118,750
Membership Revenues: Associate	\$0	\$0	\$0	0%	\$105,000	\$87,500	\$17,500	120%	\$157,500
Member Discounts	-\$12,500	\$0	-\$12,500		-\$12,500	\$0	-\$12,500		\$0
Cancellation of Fees	\$0	\$0	\$0		-\$125,000	\$0	-\$125,000		\$0
Adjustment for Deferred Revenues	-\$25,625	\$19,271	-\$44,896		\$93,542	-\$38,645	\$132,187		\$56,148
Recognized Membership Revenues : Regulated	\$11,875	\$25,521	-\$13,646	47%	\$111,042	\$142,605	-\$31,563	78%	\$332,398
Non Regulated Members									
Membership Revenues: Premier	\$100,000	\$93,750	\$6,250	107%	\$125,000	\$118,750	\$6,250	105%	\$131,250
Membership Revenues: Associate	\$0	\$0	\$0	0%	\$10,000	\$106,250	-\$96,250	9%	\$333,750
Member Discounts	-\$12,500	\$0	-\$12,500		-\$12,500	\$0	-\$12,500		\$0
Cancellation of Fees	\$0	\$0	\$0		-\$12,500	\$0	-\$12,500		\$0
Adjustment for Deferred Revenues	-\$76,534	-\$75,000	-\$1,534		-\$24,413	-\$90,417	\$66,004		-\$128,750
Recognized Membership Revenues: Non Regulated	\$10,966	\$18,750	-\$7,784	58%	\$85,587	\$134,583	-\$48,996	64%	\$336,250
Other Revenues									
Grants & Contributions	\$0	\$40,000	-\$40,000	0%	\$160,000	\$200,000	-\$40,000	80%	\$200,000
TOTAL INCOME	\$22,841	\$84,271	-\$61,430	27%	\$356,629	\$477,188	-\$120,559	75%	\$868,648
EXPENSES:									
Core Services: Compensation: Mgt & Ops (Ex Dir)	\$19,429	\$21,287	-\$1,858		\$118,752	\$127,722	-\$8,971		\$255,444
Core Services: Compensation: Mgt & Ops	\$14,578	\$43,816	-\$29,238		\$68,840	\$175,118	-\$106,278		\$396,218
Non Core: Marketing & Consulting	\$32	\$43,000	-\$42,968		\$96,717	\$224,000	-\$127,283		\$350,000
Non Core: Operations	\$64	\$550	-\$486		\$347	\$2,580	-\$2,233		\$5,700
Non Core: OODF Host Admin Fee	\$7,400	\$9,308	-\$1,908		\$40,900	\$49,905	-\$9,005		\$96,490
TOTAL EXPENSES	\$41,503	\$117,961	-\$76,458	35%	\$325,555	\$579,325	-\$253,770	56%	\$1,103,852
INCREASE/(DECREASE) in NET ASSETS	-\$18,662	-\$33,690	\$15,028	55%	\$31,074	-\$102,137	\$133,211	-30%	-\$235,204

2. Cash Flow

Operating Activities	6/30/2020
Net Income	-18,662
Inc/(Dec) in A/R Revenues	-62,500
Inc (Dec) in OODF Admin Fee Accrual	-42,600
Inc (Dec) in Other Assets	0
Inc/(Dec) in A/P	3,889
Inc/(Dec) in Accrued expenses	0
Inc (Dec) Def Liabilities	102,159
Inc (Dec) Intercompany	-62,500
Net Change in Cash for Period	-80,214
Net Change in Cash for Period	-80,214
Cash at Beginning of Period	521,508
Cash at End of Period	441,294

3. Balance Sheet Ending on

6/30/2020

Cash	\$441,294
Accounts Receivables	\$62,500
Prepaid Host Admin Fees	\$66,333
Prepaid Expenses	\$0
Other Assets	\$3,400
Intracompany OODF	\$62,500
Total Assets	\$636,027
Accounts Payable	\$50,080
Accrued Expenses	\$3,434
Deferred Liability: Regulated	\$104,375
Deferred Liability: Non Regulated	\$107,746
Total Liabilities	\$265,634
Net Assets: Designated:Regulated	\$46,692
Net Assets: Designated: Non Regulated	\$107,867
Net Assets: Restricted: Rockefeller Grant	\$35,760
Net Assets: Restricted: Knight Grant	\$149,000
Surplus/(Deficit) Current Year	\$31,074
Net Assets	\$370,393
Total Liabilities & Net Assets	\$636,027

4) Cash Balance Details

Cash: Regulated	\$77,991
Cash: Non Regulated	\$144,860
Cash: Rockefeller Foundation Grant (ED only)	\$80,442
Cash: Knight Foundation Grant (MS)	\$138,000
Total Cash	\$441,294

	List of OMF Members	Date Joined	Renewal Status	Public	Non Public: Regulated	Non Public: Non Regulated
20-1	Austin, City of / Austin Transportation Department (ATD)	5/31/2019		X		
20-2	Chicago Department of Transportation (CDOT)	6/5/2019		X		
20-3	Denver Regional Council of Government, DRCOG	11/11/2019		X		
20-4	District of Columbia Department of Transportation (DDOT)	6/5/2019		X		
20-5	Kelowna, City of / Kelowna, BC Canada	6/28/2019		X		
20-6	Long Beach, City of	11/12/2019		X		
20-7	Los Angeles, / Department of Transportation (LADOT)	5/29/2019		X		
20-8	Louisville/Jefferson Country Metro Government (Louisville)	6/2/2019		X		
20-9	Metro , Portland Oregon	9/1/2019		X		
20-10	Miami, City of	6/21/2019		X		
20-11	Miami-Dade County- Department of Trans and Public Work	6/21/2019		X		
20-12	Minneapolis, City of	5/31/2019		X		
20-13	New York City Department of Transportation (NYC DOT)	5/28/2019		X		
20-14	New York City Taxi and Limousine Commission (NYCTLC)	5/31/2019		X		
20-15	Philadelphia, City of/ Managing Director's Office of Transpo	5/31/2019		X		
20-16	Pittsburgh, City of / Department of Mobility and Infrastruct	8/12/2019		X		
20-17	Portland,City of / Bureau of Transportation (Portland Burea	5/31/2019		X		
20-18	San Francisco Municipal Transportation Agency (SFMTA)	5/31/2019		X		
20-19	San Jose, City of	5/31/2019		X		
20-20	Santa Monica, City of	5/31/2019		X		
20-21	Seattle Department of Transportation (SDOT)	5/30/2019		X		
20-22	Secretaría de Movilidad de Bogotá D.C.	5/31/2019		X		
20-23	Smart Dublin, Dublin Ireland	10/15/2019		X		
20-24	Tampa, City of / (COT)	7/26/2019		X		
20-25	Roundtrip Systems, Inc.	1/21/2020				X
20-26	City of Detroit	2/7/2020		X		
20-27	City of Columbus	2/11/2020		X		
20-28	Waymo LLC	3/24/2020			X	
20-29	Knock Software DBA Ride Report	4/14/2020				X
20-30	San Diego Association of Governments (SANDAG)	4/24/2020		X		
20-31	RISE, Research Institutes of Sweden AB	6/14/2020		X		
20-32	Atlanta Regional Commission (ARC)	6/12/2020		X		
20-33	Ford AV LLC (Ford AV)	6/19/2020				X
20-34	Skinny Labs Inc (dba Spin)	6/20/2019	☑		X	
20-35	Blue Systems USA, Inc.	6/20/2019	☑			X
20-36	Lacuna Technologies, Inc.	6/6/2019	☑			X
20-37	STAE Inc.	6/24/2019	☑			X
	Bird Rides Inc.	6/18/2019	☐		X	
	Microsoft Corporation	6/25/2019	☐			X
	2019 Members	30		24	2	4
	2019 Non Renewing Members	-2			-1	-1
	2020 New Members	9		5	1	3
	Total Members by Category	37		29	2	6