

Open Mobility Foundation

Operations Report

Memo to: OODF Board of Managers, Jascha Franklin Hodge

From: Scott McGrath

cc: Cathie Mayo



1/14/2021

1. Financial Performance for

December 2020

Statement of Activities	Month				Year to Date				Fy2020
	Actuals	Budget	Variance	%	Actuals	Budget	Variance	%	Annual Budget
REVENUES:									
Regulated Members									
Membership Revenues: Premier	\$0	\$0	\$0	0%	\$50,000	\$118,750	-\$68,750	42%	\$118,750
Membership Revenues: Associate	\$0	\$0	\$0	0%	\$105,000	\$157,500	-\$52,500	67%	\$157,500
Member Discounts	\$0	\$0	\$0		-\$12,500	\$0	-\$12,500		\$0
Cancellation of Fees	\$0	\$0	\$0		\$0	\$0	\$0		\$0
Adjustment for Deferred Revenues	\$22,292	\$33,438	-\$11,146		\$112,708	\$56,148	\$56,560		\$56,148
Recognized Membership Revenues : Regulated	\$22,292	\$33,438	-\$11,146	0%	\$255,208	\$332,398	-\$77,190	77%	\$332,398
Non Regulated Members									
Membership Revenues: Premier	\$0	\$0	\$0	0%	\$125,000	\$131,250	-\$6,250	95%	\$131,250
Membership Revenues: Associate	\$0	\$0	\$0	0%	\$30,000	\$333,750	-\$303,750	9%	\$333,750
Member Discounts	\$0	\$0	\$0		-\$12,500	\$0	-\$12,500		\$0
Cancellation of Fees	\$0	\$0	\$0		-\$12,500	\$0	-\$12,500		\$0
Adjustment for Deferred Revenues	\$11,875	\$38,750	-\$26,875		\$24,792	-\$128,750	\$153,542		-\$128,750
Recognized Membership Revenues: Non Regulated	\$11,875	\$38,750	-\$26,875	31%	\$154,792	\$336,250	-\$181,458	46%	\$336,250
Other Revenues	\$0	\$0	\$0		\$200,000	\$200,000			
Grants & Contributions	\$0	\$0	\$0	0%	\$200,000	\$200,000	\$0	100%	\$200,000
TOTAL INCOME	\$34,167	\$72,188	-\$38,021	47%	\$610,000	\$868,648	-\$258,648	70%	\$868,648
EXPENSES:									
Core Services: Compensation: Mgt & Ops	\$55,945	\$53,671	\$2,274		\$464,468	\$651,662	-\$187,194		\$651,662
Non Core: Marketing & Consulting	\$2,683	\$13,000	-\$10,317		\$122,592	\$350,000	-\$227,408		\$350,000
Non Core: Operations	\$77	\$490	-\$414		\$3,672	\$5,700	-\$2,028		\$5,700
Non Core: OODF Host Admin Fee	\$6,167	\$8,875	-\$2,708		\$82,900	\$107,490	-\$24,590		\$96,490
TOTAL EXPENSES	\$64,871	\$76,036	-\$11,165	85%	\$673,632	\$1,114,852	-\$441,220	60%	\$1,103,852
INCREASE/(DECREASE) in NET ASSETS	-\$30,705	-\$3,848	-\$26,857	798%	-\$63,632.24	-\$246,204	\$182,572	26%	-\$235,204

2. Cash Flow

Operating Activities	12/31/2020
Net Income	-30,705
Inc/(Dec) in A/R Revenues	10,000
Inc (Dec) in OODF Admin Fee Accrual	6,167
Inc/(Dec) in A/P	2,449
Inc (Dec) Def Liabilities	-34,167
Inc (Dec) Intercompany	31,250
Net Change in Cash for Period	-4,146
Net Change in Cash for Period	-4,146
Cash at Beginning of Period	319,076
Cash at End of Period	314,930

3. Balance Sheet Ending on

12/31/2020

Cash	\$314,930
Accounts Receivables	\$93,750
Prepaid Host Admin Fees	\$24,333
Prepaid Expenses	\$0
Other Assets	\$3,400
Intracompany OASIS/OODF Receivable	\$0
Total Assets	\$436,413
Accounts Payable	\$2,683
Intracompany OASIS/OODF Payable	\$0
Accrued Expenses	\$14,293
Deferred Liability: Non Regulated	\$58,542
Deferred Liability: Regulated	\$85,208
Total Liabilities	\$160,726
Net Assets: Designated:Regulated	\$46,692
Net Assets: Designated: Non Regulated	\$107,867
Net Assets: Restricted: Rockefeller Grant	\$35,760
Net Assets: Restricted: Knight Grant	\$149,000
Surplus/(Deficit) Current Year	-\$63,632
Net Assets	\$275,687
Total Liabilities & Net Assets	\$436,413

4) Cash Balance Details

Cash: Regulated	\$70,160
Cash: Non Regulated	\$164,523
Cash: Rockefeller Foundation Grant (ED only)	\$8,232
Cash: Knight Foundation Grant (MS)	\$72,015
Total Cash	\$314,930

	List of OMF Members	Date Joined	Public	Non Public: Regulated	Non Public: Non Regulated
20-1	Austin, City of / Austin Transportation Department (ATD)	5/31/2019	X		
20-2	Chicago Department of Transportation (CDOT)	6/5/2019	X		
20-3	Denver Regional Council of Government, DRCOG	11/11/2019	X		
20-4	District of Columbia Department of Transportation (DDOT)	6/5/2019	X		
20-5	Kelowna, City of / Kelowna, BC Canada	6/28/2019	X		
20-6	Long Beach, City of	11/12/2019	X		
20-7	Los Angeles, / Department of Transportation (LADOT)	5/29/2019	X		
20-8	Louisville/Jefferson Country Metro Government (Louisville Metro)	6/2/2019	X		
20-9	Metro , Portland Oregon	9/1/2019	X		
20-10	Miami, City of	6/21/2019	X		
20-11	Miami-Dade County- Department of Trans and Public Works (Miami-Dade)	6/21/2019	X		
20-12	Minneapolis, City of	5/31/2019	X		
20-13	New York City Department of Transportation (NYC DOT)	5/28/2019	X		
20-14	New York City Taxi and Limousine Commission (NYCTLC)	5/31/2019	X		
20-15	Philadelphia, City of/ Managing Director's Office of Transportation Infrastructure	5/31/2019	X		
20-16	Pittsburgh, City of / Department of Mobility and Infrastructure (PGH DOMI)	8/12/2019	X		
20-17	Portland, City of / Bureau of Transportation (Portland Bureau of Transportation)	5/31/2019	X		
20-18	San Francisco Municipal Transportation Agency (SFMTA)	5/31/2019	X		
20-19	San Jose, City of	5/31/2019	X		
20-20	Santa Monica, City of	5/31/2019	X		
20-21	Seattle Department of Transportation (SDOT)	5/30/2019	X		
20-22	Secretaría de Movilidad de Bogotá D.C.	5/31/2019	X		
20-23	Smart Dublin, Dublin Ireland	10/15/2019	X		
20-24	Tampa, City of / (COT)	7/26/2019	X		
20-25	Skinny Labs Inc (dba Spin)	6/20/2019		X	
20-26	Blue Systems USA, Inc.	6/20/2019			X
20-27	Lacuna Technologies, Inc.	6/6/2019			X
20-28	Bird Rides Inc.	6/18/2019		X	
20-29	Roundtrip Systems, Inc.	1/21/2020			X
20-30	City of Detroit	2/7/2020	X		
20-31	City of Columbus	2/11/2020	X		
20-32	Waymo LLC	3/24/2020		X	
20-33	Knock Software DBA Ride Report	4/14/2020			X
20-34	San Diego Association of Governments (SANDAG)	4/24/2020	X		
20-35	RISE, Research Institutes of Sweden AB	6/14/2020	X		
20-36	Atlanta Regional Commission (ARC)	6/12/2020	X		
20-37	Ford AV LLC (Ford AV)	6/19/2020			X
20-38	Automotus	10/26/2020			X
20-39	Flow Inc, Coord	11/9/2020			X
x-1	STAE Inc.	6/24/2019			X
x-2	Microsoft Corporation	6/25/2019			X
	2019 Members	30	24	2	4
	2019 Non Renewing Members	-2		0	-2
	2020 New Members	11	5	1	5
	Total Members by Category	39	29	3	7