

**1 OMF Financial Report
For The 6 Periods Ended 6/30/2021**

Open Mobility Foundation (OMF)

		Period to Date	ORIGINAL PTD Budget	Variance	Var %	Year to Date	ORIGINAL YTD Budget	Variance	Var %
Revenue									
Membership Revenue: (Regulated)									
4013-003	Membership Fee: Associate (Regula	0.00	20,000.00	-20,000.00	-100.0%	0.00	20,000.00	-20,000.00	-100.0%
4103-003	Membership Fee: Premier (Regulat	50,000.00	150,000.00	-100,000.00	-66.7%	50,000.00	150,000.00	-100,000.00	-66.7%
4113-003	Membership Fee: Associate (Reguli	35,000.00	0.00	35,000.00	0.0%	140,000.00	105,000.00	35,000.00	33.3%
4503-003	Deferred Revenue Adjustmstment : (R	-69,166.67	-147,083.33	77,916.66	53.0%	-62,708.34	-140,624.98	77,916.64	55.4%
Total Membership Revenue: (Regulated):		15,833.33	22,916.67	-7,083.34	-30.9%	127,291.66	134,375.02	-7,083.36	-5.3%
Membership Revenues: Non Regulated									
4001-001	Membership Fee: Premier (Non Reg	0.00	0.00	0.00	0.0%	25,000.00	0.00	25,000.00	0.0%
4011-001	Membership Fee: Associate (Non R	10,000.00	0.00	10,000.00	0.0%	10,000.00	20,000.00	-10,000.00	-50.0%
4101-001	Membership Fee: Premier (Non Reg	100,000.00	100,000.00	0.00	0.0%	125,000.00	125,000.00	0.00	0.0%
4501-001	Deferred Revenue Adjustmstment :(Ni	-95,000.00	-86,250.00	-8,750.00	-10.1%	-85,625.00	-71,041.67	-14,583.33	-20.5%
Total Membership Revenues: Non Regulated:		15,000.00	13,750.00	1,250.00	9.1%	74,375.00	73,958.33	416.67	0.6%
Grants									
4202-002	Grants- Rockefeller Foundation (ED)	40,000.00	0.00	40,000.00	0.0%	40,000.00	40,000.00	0.00	0.0%
Total Grants:		40,000.00	0.00	40,000.00	0.0%	40,000.00	40,000.00	0.00	0.0%
Total Revenue:		70,833.33	36,666.67	34,166.66	93.2%	241,666.66	248,333.35	-6,666.69	-2.7%
Gross Profit:		70,833.33	36,666.67	34,166.66	93.2%	241,666.66	248,333.35	-6,666.69	-2.7%
Expenses									
Core Services: Sal/Tax/Benefits (Ex Dir)									
5002-002	Core Services: Salaries Executive L	11,495.43	17,166.67	5,671.24	33.0%	93,427.20	103,000.02	9,572.82	9.3%
5012-002	Core Services: P/R Taxes & Fees- E	1,500.68	2,231.67	730.99	32.8%	11,509.85	13,390.05	1,880.20	14.0%
5022-002	Core Services: P/R 401k Contributic	561.81	0.00	-561.81	0.0%	3,839.05	0.00	-3,839.05	0.0%
5062-002	Cares Act- Employee Retention Crei	0.00	0.00	0.00	0.0%	-7,000.00	0.00	7,000.00	0.0%
Total Core Services: Sal/Tax/Benefits (Ex Dir):		13,557.92	19,398.34	5,840.42	30.1%	101,776.10	116,390.07	14,613.97	12.6%
Core Services: Sal/Tax/Benefits (Mgt)									
5001-001	Core Services: Salaries Managemer	10,000.00	10,000.00	0.00	0.0%	60,000.00	60,000.00	0.00	0.0%
5011-001	Core Services : P/R Taxes & Fees- I	4,505.44	4,300.00	-205.44	-4.8%	27,238.60	25,800.00	-1,438.60	-5.6%
5021-001	Core Services: P/R 401k Contributic	300.00	0.00	-300.00	0.0%	1,800.00	0.00	-1,800.00	0.0%
5061-001	Cares Act- Employee Retention Crei	0.00	0.00	0.00	0.0%	-5,248.48	0.00	5,248.48	0.0%
5071-001	Cares Act- ERC Credit benefits	0.00	0.00	0.00	0.0%	-1,751.52	0.00	1,751.52	0.0%
Total Core Services: Sal/Tax/Benefits (Mgt):		14,805.44	14,300.00	-505.44	-3.5%	82,038.60	85,800.00	3,761.40	4.4%
Core Services: Sal/Tax/Benefits (ME)									
5004-004	Core Services: Salaries Member Eni	8,750.00	8,750.00	0.00	0.0%	52,500.00	52,500.00	0.00	0.0%
5014-004	Core Services: P/R Taxes & Fees- M	3,332.88	3,325.00	-7.88	-0.2%	21,404.72	19,950.00	-1,454.72	-7.3%
5024-004	Core Services: P/R 401k Contributic	350.00	0.00	-350.00	0.0%	2,100.00	0.00	-2,100.00	0.0%

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Core Services: Sal/Tax/Benefits (ME)		(Continued)							
5064-004	Cares Act- Employee Retention Cre	0.00	0.00	0.00	0.0%	-5,547.90	0.00	5,547.90	0.0%
5074-004	Cares Act- ERC Credit benefits	0.00	0.00	0.00	0.0%	-1,452.10	0.00	1,452.10	0.0%
Total Core Services: Sal/Tax/Benefits (ME):		12,432.88	12,075.00	-357.88	-3.0%	69,004.72	72,450.00	3,445.28	4.8%
Non Core: Marketing & Public Relations									
6002-003	Website- Design/Video Editor/Brand	0.00	0.00	0.00	0.0%	0.00	4,000.00	4,000.00	100.0%
6004-003	Marketing Tools /Subscriptions	148.65	58.50	-90.15	-154.1%	637.18	351.00	-286.18	-81.5%
Total Non Core: Marketing & Public Relations:		148.65	58.50	-90.15	-154.1%	637.18	4,351.00	3,713.82	85.4%
Non Core: Consulting Expenses									
6100-003	Consulting: Architectural landscape	0.00	2,000.00	2,000.00	100.0%	0.00	12,000.00	12,000.00	100.0%
6102-003	Consulting Legal Services/Tradema	0.00	0.00	0.00	0.0%	1,413.00	0.00	-1,413.00	0.0%
Total Non Core: Consulting Expenses:		0.00	2,000.00	2,000.00	100.0%	1,413.00	12,000.00	10,587.00	88.2%
Non Core: Operating Expenses									
7530-003	Staff Collaberation Tools	76.50	76.50	0.00	0.0%	459.00	459.00	0.00	0.0%
7531-003	Office Supplies	0.00	0.00	0.00	0.0%	166.53	0.00	-166.53	0.0%
7551-003	Bank Fees	0.00	0.00	0.00	0.0%	-0.01	0.00	0.01	0.0%
Total Non Core: Operating Expenses:		76.50	76.50	0.00	0.0%	625.52	459.00	-166.52	-36.3%
Non Core: Host Admin Fees									
7600-003	OODF FaaS Fees	4,166.67	4,166.67	0.00	0.0%	28,500.00	28,500.02	0.02	0.0%
Total Non Core: Host Admin Fees:		4,166.67	4,166.67	0.00	0.0%	28,500.00	28,500.02	0.02	0.0%
Total Expenses:		45,188.06	52,075.01	6,886.95	13.2%	283,995.12	319,950.09	35,954.97	11.2%
Net Income From Operations:		25,645.27	-15,408.34	41,053.61	266.4%	-42,328.46	-71,616.74	29,288.28	40.9%
Earnings Before Income Tax:		25,645.27	-15,408.34	41,053.61	266.4%	-42,328.46	-71,616.74	29,288.28	40.9%
Net Income (Loss):		25,645.27	-15,408.34	41,053.61	266.4%	-42,328.46	-71,616.74	29,288.28	40.9%