

Open Mobility Foundation

Operations Report

Memo to: OODF Board of Managers, Jascha Franklin Hodge

From: Scott McGrath

cc: Cathie Mayo



Financial Performance as of

June 30, 2021

7/28/2021

Statement of Activities	Month				YTD				Fy2021	Fy2021
	Actuals	Budget	Variance	%	Actuals	Budget	Variance	%	Forecast H2	Annual Budget
REVENUES:										
Regulated Members										
Membership Fee : Premier (New)	\$ -	\$ -	\$ -	0%	\$ -	\$ -	\$ -	0%	\$ -	\$ -
Membership Fee: Associate (New)	\$ -	\$ 20,000	\$ (20,000)	0%	\$ -	\$ 20,000	\$ (20,000)	0%	\$ -	\$ 40,000
Membership Fee : Premier (Renew)	\$ 50,000	\$ 150,000	\$ (100,000)	33%	\$ 50,000	\$ 150,000	\$ (100,000)	33%	\$ 50,000	\$ 150,000
Membership Fee: Associate (Renew)	\$ 35,000	\$ -	\$ 35,000	100%	\$ 140,000	\$ 105,000	\$ 35,000	133%	\$ 140,000	\$ 105,000
Adjustment for Deferred Revenues	\$ (69,167)	\$ (147,083)	\$ 77,917	47%	\$ (62,708)	\$ (140,625)	\$ 77,917	45%	\$ 32,292	\$ (21,458)
Recognized Membership Revenues : Regulated	\$ 15,833	\$ 22,917	\$ (7,083)	69%	\$ 127,292	\$ 134,375	\$ (7,083)	95%	\$ 222,292	\$ 273,542
Non Regulated Members										
Membership Fee : Premier (New)	\$ -	\$ -	\$ -	0%	\$ 25,000	\$ -	\$ 25,000	100%	\$ 25,000	\$ -
Membership Fee: Associate (New)	\$ 10,000	\$ -	\$ 10,000	100%	\$ 10,000	\$ 20,000	\$ (10,000)	50%	\$ 45,000	\$ 40,000
Membership Fee : Premier (Renew)	\$ 100,000	\$ 100,000	\$ -	100%	\$ 125,000	\$ 125,000	\$ -	100%	\$ 125,000	\$ 125,000
Membership Fee: Associate (Renew)	\$ -	\$ -	\$ -	0%	\$ -	\$ -	\$ -	0%	\$ 20,000	\$ 20,000
Adjustment for Deferred Revenues	\$ (95,000)	\$ (86,250)	\$ (8,750)	110%	\$ (85,625)	\$ (71,042)	\$ (14,583)	121%	\$ (38,957)	\$ (21,875)
Recognized Membership Revenues: Non Regul	\$ 15,000	\$ 13,750	\$ 1,250	109%	\$ 74,375	\$ 73,958	\$ 417	101%	\$ 176,043	\$ 163,125
Other Revenues										
Grants & Contributions	\$ 40,000	\$ -	\$ 40,000	100%	\$ 40,000	\$ 40,000	\$ -	100%	\$ 40,000	\$ 40,000
TOTAL INCOME	\$ 70,833	\$ 36,667	\$ 34,167	193%	\$ 241,667	\$ 248,333	\$ (6,667)	97%	\$ 438,335	\$ 476,667
EXPENSES:										
Core Services: Compensation: Mgt & Ops	\$ 40,796	\$ 45,773	\$ (4,977)	89%	\$ 252,819	\$ 274,640	\$ (21,821)	92%	\$ 464,459	\$ 549,280
Non Core: Consulting Expenses	\$ -	\$ 2,000	\$ (2,000)	0%	\$ 1,413	\$ 12,000	\$ (10,587)	12%	\$ 18,913	\$ 24,000
Non Core: Marketing Expenses	\$ 149	\$ 59	\$ 90	254%	\$ 637	\$ 4,351	\$ (3,714)	15%	\$ 3,180	\$ 8,702
Non Core: Conf & Travel	\$ -	\$ -	\$ -	0%	\$ -	\$ -	\$ -	0%	\$ 11,500	\$ 22,500
Non Core: Operations	\$ 77	\$ 77	\$ -	100%	\$ 626	\$ 459	\$ 167	136%	\$ 1,085	\$ 918
Non Core: OODF Host Admin Fee	\$ 4,167	\$ 4,167	\$ -	100%	\$ 28,500	\$ 28,500	\$ (0)	100%	\$ 53,500	\$ 53,500
TOTAL EXPENSES	\$ 45,188	\$ 52,075	\$ (6,887)	87%	\$ 283,995	\$ 319,950	\$ (35,955)	89%	\$ 552,637	\$ 658,900
Increase/(Decrease) in Net Assets	\$ 25,645	\$ (15,408)	\$ 41,054	-166%	\$ (42,328)	\$ (71,617)	\$ 29,288	59%	\$ (114,302)	\$ (182,233)

Notes for June Operations Report:

OMF has 1 new member, Vianova SAS, who joined as an Associate Member in June. Spin, Lacuna, Blue Systems and Ford renewed in June. Bird did renew but downgraded to an Associate Member.

The final installment of \$40,000 was received from the Rockefeller Foundation was received on June 3, 2021. Total grant funds received \$400,000.

The annual FaaS fee of \$50,000 was paid to OODF on June 25, 2021 to continue OMF Foundation operations.

The core service expenses are under budget due to the unpaid Paternal Leave of the Executive Director.

2. OMF Cash Flow

6/30/2021

Operating Activities	
Net Income	\$ 25,645
Inc/(Dec) in A/R Revenues	\$ (145,000)
Inc (Dec) in OODF Admin Fee Accrual	\$ (45,833)
Inc (Dec) in Prepays	\$ 666
Inc/(Dec) in A/P	\$ -
Inc/(Dec) in Accrued expenses	\$ -
Inc (Dec) Def Liabilities	\$ 164,167
Inc (Dec) InterCompany	\$ (0)
Net Change in Cash for Period	\$ (355)
Net Change in Cash for Period	\$ (355)
Cash at Beginning of Period	\$ 345,731
Cash at End of Period	\$ 345,376

3. Balance Sheet Ending on

6/30/2021

Cash	\$ 345,375
Accounts Receivables	\$ 145,000
Prepaid Host Admin Fees	\$ 45,833
Prepaid Expenses	\$ 0
Other Assets	\$ 3,400
Intercompany	\$ -
Total Assets	\$ 539,609
Accounts Payable	\$ 225
Accrued Expenses (FTO accruals)	\$ 10,588
Deferred Liabilities: Non Regulated	\$ 144,167
Deferred Liabilities: Regulated	\$ 147,917
Intercompany	\$ (0)
Total Liabilities	\$ 302,897
Net Assets	\$ 279,040
Surplus/(Deficit)	\$ (42,328)
Total Liabilities & Net Assets	\$ 539,609

4) Analysis

	Cash	% Of Cash on Hand
Cash: Regulated	\$ 213,650	62%
Cash: Non Regulated	\$ 90,273	26%
Cash: Rockefeller Foundation Gran (Ex Dir)	\$ 26,442	8%
Cash: Knight Foundation Grant (Member Engagement)	\$ 15,010	4%
Total Cash	\$ 345,375	100%

Cash vs Deferred Liability (min target 100%)	Cash	Def Liab	%
Cash: Regulated	\$ 213,650	\$ 147,917	144%
Cash: Non Regulated	\$ 90,273	\$ 144,167	63%
Cash (Regulated & Non Regulated)	\$ 303,923	\$ 292,083	104%

OMF Members

OMF Member Stats	# of Members	Public Members	Premier (Non Public)	Associate (Non Public)
Total Members as of 1/1/2021	41	31	6	4
2021 New Members	10	8	1	1
2021 Non Renewing Members	-1	0	0	-1
2021 Total Members by Category	50	39	7	4

Public (Governmental) Members

		Public Members
Atlanta Regional Commission (ARC)	#1	X
Chicago Department of Transportation (CDOT)	#2	X
City of Austin, Austin Transportation Department (ATD)	#3	X
City of Bergen, Bergen, Norway	#4	X
City of Boston	#5	X
City of Cambridge, Massachusetts (Cambridge)	#6	X
City of Columbus, Department of Public Service	#7	X
City of Detroit	#8	X
City of Kelowna, BC Canada	#9	X
City of Long Beach	#10	X
City of Los Angeles, Department of Transportation (LADOT)	#11	X
City of Miami	#12	X
City of Minneapolis	#13	X
City of Omaha Parking & Mobility Division (Park Omaha)	#14	X
City of Philadelphia Managing Director's Office of Transportation Infrastructure and Sustainability (OTIS)	#15	X
City of Pittsburgh Department of Mobility and Infrastructure (PGH DOMI)	#16	X
City of Portland Bureau of Transportation (Portland Bureau of Transportation)	#17	X
City of San Jose	#18	X
City of Santa Monica (Santa Monica)	#19	X
City of Tampa (COT)	#20	X
Contra Costa Transportation Authority	#21	X
Denver Regional Council of Government, (DRCOG)	#22	X
Department of Off-Street Parking of the City of Miami, (Miami Parking Authority)	#23	X
District of Columbia Department of Transportation (DDOT)	#24	X
Louisville/Jefferson County Metro Government (Louisville Metro)	#25	X
Metro, Portland Oregon	#26	X
Metropolitan Transportation Commission (MTC)	#27	X
Miami-Dade County- Department of Trans and Public Works (Miami-Dade)	#28	X
New York City Department of Transportation (NYC DOT)	#29	X
New York City Taxi and Limousine Commission (NYC TLC)	#30	X
RISE Research Institutes of Sweden AB (RISE)	#31	X
San Diego Association of Governments (SANDAG)	#32	X
San Francisco Municipal Transportation Agency (SFMTA)	#33	X
Seattle Department of Transportation (SDOT)	#34	X
Secretaría de Movilidad de Bogotá D.C.	#35	X
Smart Dublin, Dublin Ireland	#36	X
Southern California Association of Governments (SCAG)	#37	X
Stadt Ulm (City of Ulm)	#38	X
The City and County of Denver - Department of Transportation and Infrastructure (Denver DOTI)	#39	X

Non Public (Non-Governmental) Members

		Premier (Non Public)	Associate (Non Public)
Automotus	#40		X
Bird Rides Inc.	#41	X	
Blue Systems USA, Inc.	#42	X	
Flow Inc, Coord	#43		X
Ford AV LLC (Ford AV)	#44	X	
Knock Software (dba Ride Report)	#45	X	
Lacuna Technologies, Inc.	#46	X	
Populus Technologies, Inc.	#47	X	
Skinny Labs Inc (dba Spin)	#48	X	
Vianova SAS	#49		X
Waymo LLC	#50		X