

Open Mobility Foundation



Operations Report

Memo to: OODF Board of Managers, Jascha Franklin Hodge

From: Scott McGrath

cc: Cathie Mayo

Date: 9/22/2021

Financial Performance as of

August 31, 2021

Statement of Activities	Month				YTD				Fy2021	Fy2021
	Actuals	Budget	Variance	%	Actuals	Budget	Variance	%	Forecast 9/15/2021	Annual Budget
REVENUES:										
Regulated Members										
Membership Fee : Premier (New)	\$ -	\$ -	\$ -	0%	\$ -	\$ -	\$ -	0%	\$ -	\$ -
Membership Fee: Associate (New)	\$ -	\$ -	\$ -	0%	\$ -	\$ 20,000	\$ (20,000)	0%	\$ -	\$ 40,000
Membership Fee : Premier (Renew)	\$ -	\$ -	\$ -	0%	\$ 50,000	\$ 150,000	\$ (100,000)	33%	\$ 50,000	\$ 150,000
Membership Fee: Associate (Renew)	\$ -	\$ -	\$ -	0%	\$ 140,000	\$ 105,000	\$ 35,000	133%	\$ 140,000	\$ 105,000
Adjustment for Deferred Revenues	\$ 15,833	\$ 22,917	\$ (7,083)	69%	\$ (31,042)	\$ (94,792)	\$ 63,750	33%	\$ 32,292	\$ (21,458)
Recognized Revenues : Regulated	\$ 15,833	\$ 22,917	\$ (7,083)	69%	\$ 158,958	\$ 180,208	\$ (21,250)	88%	\$ 222,292	\$ 273,542
Non Regulated Members										
Membership Fee : Premier (New)	\$ -	\$ -	\$ -	0%	\$ 25,000	\$ -	\$ 25,000	100%	\$ 25,000	\$ -
Membership Fee: Associate (New)	\$ -	\$ -	\$ -	0%	\$ 10,000	\$ 20,000	\$ (10,000)	50%	\$ 45,000	\$ 40,000
Membership Fee : Premier (Renew)	\$ -	\$ -	\$ -	0%	\$ 125,000	\$ 125,000	\$ -	100%	\$ 125,000	\$ 125,000
Membership Fee: Associate (Renew)	\$ -	\$ -	\$ -	0%	\$ -	\$ -	\$ -	0%	\$ 27,500	\$ 20,000
Adjustment for Deferred Revenues	\$ 15,000	\$ 13,750	\$ 1,250	109%	\$ (55,625)	\$ (43,542)	\$ (12,083)	128%	\$ (44,582)	\$ (21,875)
Recognized Revenues: Non Regulated	\$ 15,000	\$ 13,750	\$ 1,250	109%	\$ 104,375	\$ 101,458	\$ 417	101%	\$ 177,918	\$ 163,125
Other Revenues										
Grants & Contributions	\$ -	\$ -	\$ -	0%	\$ 40,000	\$ 40,000	\$ -	100%	\$ 40,000	\$ 40,000
TOTAL INCOME	\$ 30,833	\$ 36,667	\$ (5,833)	84%	\$ 303,333	\$ 321,667	\$ (20,833)	94%	\$ 440,210	\$ 476,667
EXPENSES:										
Core Services: Compensation: Mgt & Ops	\$ 43,732	\$ 45,773	\$ (2,041)	96%	\$ 325,941	\$ 366,187	\$ (40,246)	89%	\$ 467,042	\$ 549,280
Non Core: Consulting Expenses	\$ -	\$ 2,000	\$ (2,000)	0%	\$ 1,413	\$ 16,000	\$ (14,587)	9%	\$ 18,913	\$ 24,000
Non Core: Marketing Expenses	\$ 69	\$ 59	\$ 10	118%	\$ 860	\$ 6,468	\$ (5,608)	13%	\$ 3,243	\$ 8,702
Non Core: Conf & Travel	\$ -	\$ 5,000	\$ (5,000)	0%	\$ -	\$ 7,500	\$ (7,500)	0%	\$ 11,500	\$ 22,500
Non Core: Operations	\$ 162	\$ 77	\$ 85	211%	\$ 1,501	\$ 612	\$ 889	245%	\$ 2,022	\$ 918
Non Core: OODF Host Admin Fee	\$ 4,167	\$ 4,167	\$ -	100%	\$ 36,833	\$ 36,833	\$ (0)	100%	\$ 53,500	\$ 53,500
TOTAL EXPENSES	\$ 48,129	\$ 57,075	\$ (8,946)	84%	\$ 366,548	\$ 433,600	\$ (67,052)	85%	\$ 556,220	\$ 658,900
Increase/(Decrease) in Net Assets	\$ (17,296)	\$ (20,408)	\$ 3,112	85%	\$ (63,215)	\$ (111,933)	\$ 48,719	56%	\$ (116,011)	\$ (182,233)

Notes for August Operations Report:

As of 8/31/2021, the Accounts Receivable balance is \$95,000 which consists of invoices due from Bird, Spin and Vianova. Payment has been received from Spin on 9/21/2021.

The ERC payroll tax credit of \$3,328.40 was applied to qualifying wages for the month of August, with a total credit of \$21,000 received in Q3.

The balance of the grant funds received from The Rockefeller Foundation (\$13,758.16) and The Knight Foundation (\$7,832.74) were used for the compensation of the Executive Director and the Engagement Manager, bringing the balance of these funds to \$0.00 at the end of August.

2. OMF Cash Flow**8/31/2021**

Operating Activities	
Net Income	\$ (17,296)
Inc/(Dec) in A/R Revenues	\$ -
Inc (Dec) in OODF Admin Fee Accrual	\$ 4,167
Inc (Dec) in Prepays	\$ 6,798
Inc/(Dec) in A/P	\$ (807)
Inc/(Dec) in Accrued expenses	\$ -
Inc (Dec) Def Liabilities	\$ (30,833)
Inc (Dec) InterCompany	\$ 0
Net Change in Cash for Period	\$ (37,971)
Net Change in Cash for Period	\$ (37,971)
Cash at Beginning of Period	\$ 359,048
Cash at End of Period	\$ 321,076

3. Balance Sheet Ending on**8/31/2021**

Cash	\$ 321,076
Accounts Receivables	\$ 95,000
Prepaid Host Admin Fees	\$ 37,500
Prepaid Expenses	\$ 0
Other Assets	\$ 3,400
Intercompany	\$ -
Total Assets	\$ 456,976
Accounts Payable	\$ 145
Accrued Expenses (FTO accruals)	\$ 10,588
Deferred Liabilities: Non Regulated	\$ 114,167
Deferred Liabilities: Regulated	\$ 116,250
Intercompany	\$ (0)
Total Liabilities	\$ 241,150
Net Assets	\$ 279,040
Surplus/(Deficit)	\$ (63,215)
Total Liabilities & Net Assets	\$ 456,976

4) Analysis

	Cash	% Of on Hand	Cash
Cash: Regulated	\$ 212,472	66%	
Cash: Non Regulated	\$ 108,604	34%	
Cash: Rockefeller Foundation Gran (Ex Dir)	\$ -	0%	
Cash: Knight Foundation Grant (Member Engagement)	\$ -	0%	
Total Cash	\$ 321,076	100%	

OMF Members

OMF Member Stats	# of Members	Public Members	Premier (Non Public)	Associate (Non Public)
Total Members as of 1/1/2021	41	31	6	4
2021 New Members	10	8	1	1
2021 Non Renewing Members	-1	0	-1	-1
2021 Total Members by Category	49	39	6	4

Public (Governmental) Members

		Public Members
Atlanta Regional Commission (ARC)	#1	X
Chicago Department of Transportation (CDOT)	#2	X
City of Bergen, Bergen, Norway	#3	X
City of Boston	#4	X
City of Cambridge, Massachusetts (Cambridge)	#5	X
City of Columbus, Department of Public Service	#6	X
City of Detroit	#7	X
City of Kelowna, BC Canada	#8	X
City of Long Beach	#9	X
City of Los Angeles, Department of Transportation (LADOT)	#10	X
City of Miami	#11	X
City of Minneapolis	#12	X
City of Omaha Parking & Mobility Division (Park Omaha)	#13	X
City of Philadelphia Managing Director's Office of Transportation Infrastructure and Sustainability (OTIS)	#14	X
City of Pittsburgh Department of Mobility and Infrastructure (PGH DOMI)	#15	X
City of Portland Bureau of Transportation (Portland Bureau of Transportation)	#16	X
City of San Jose	#17	X
City of Santa Monica (Santa Monica)	#18	X
City of Tampa (COT)	#19	X
Contra Costa Transportation Authority	#20	X
Denver Regional Council of Government, (DRCOG)	#21	X
Department of Off-Street Parking of the City of Miami, (Miami Parking Authority)	#22	X
District of Columbia Department of Transportation (DDOT)	#23	X
Louisville/Jefferson Country Metro Government (Louisville Metro)	#24	X
Metro , Portland Oregon	#25	X
Metropolitan Transportation Commission (MTC)	#26	X
Miami-Dade County- Department of Trans and Public Works (Miami-Dade)	#27	X
New York City Department of Transportation (NYC DOT)	#28	X
New York City Taxi and Limousine Commission (NYC TLC)	#29	X
ODIN Open Mobility Data in the Nordics	#30	X
San Diego Association of Governments (SANDAG)	#31	X
San Francisco Municipal Transportation Agency (SFMTA)	#32	X
Seattle Department of Transportation (SDOT)	#33	X
Secretaría de Movilidad de Bogotá D.C.	#34	X
Smart Dublin, Dublin Ireland	#35	X
Southern California Association of Governments (SCAG)	#36	X
Stadt Ulm (City of Ulm)	#37	X
The City and County of Denver - Department of Transportation and Infrastructure (Denver DOTI)	#38	X

Non Public (Non-Governmental) Members

		Premier (Non Public)	Associate (Non Public)
Automotus	#39		X
Bird Rides Inc.	#40	X	
Blue Systems USA, Inc.	#41	X	
Flow Inc, Coord	#42		X
Ford AV LLC (Ford AV)	#43	X	
Knock Software (dba Ride Report)	#44	X	
Lacuna Technologies, Inc.	#45	X	
Populus Technologies, Inc.	#46	X	
Skinny Labs Inc (dba Spin)	#47	X	
Vianova SAS	#48		X
Waymo LLC	#49		X