

OPEN MOBILITY FOUNDATION Series

4/4/2022

FY2022 Anaysis	Forcast B (worst case)	Forecast A (best case)	Budget A
REVENUES			
VOLUNTARY Public Dues (NEW)	\$7,500	\$19,000	\$21,500
OMF Membership Dues: Premier (NEW)	\$0	\$67,500	\$75,000
OMF Membership Dues: Associate (NEW)	\$17,500	\$87,500	\$80,000
VOLUNTARY Public Dues (Renew)	\$34,500	\$34,500	\$32,000
OMF Membership Dues: Premier (Renew)	\$200,000	\$200,000	\$200,000
OMF Membership Dues: Associate (Renew)	\$97,500	\$97,500	\$202,500
Total Revenues: Members	\$357,000	\$506,000	\$611,000
Deferred Revenue Allocation Entry:	\$17,083	-\$71,167	-\$97,834
Total Recognized Income:	\$374,083	\$434,833	\$513,166
Other Revenues:			
Grants -	\$150,000	\$150,000	\$150,000
Total Other Revenues	\$150,000	\$150,000	\$150,000
TOTAL INCOME	\$524,083	\$584,833	\$663,166
EXPENSES			
Salaries & Compensation			
Total : Ex Dir	\$164,325	\$164,325	\$182,996
Total Dir of Ops	\$191,788	\$191,788	\$192,630
Total Member Mgr	\$170,021	\$170,021	\$166,555
Total Salaries & Compensation(Mgt/Ops/G&A)	\$526,134	\$526,134	\$542,180
Recruiting *	\$0	\$0	\$40,000
Consulting- Other	\$10,000	\$10,000	\$12,500
Total Consulting	\$10,000	\$10,000	\$52,500
Subscriptions: EU Communities	\$3,728	\$3,728	\$0
Website- Design/Video Editor/Branding	\$4,059	\$4,059	\$9,500
Total Marketing	\$7,787	\$7,787	\$9,500
Event conference	\$5,000	\$5,000	\$5,000
Board meetings	\$6,000	\$6,000	\$7,500
Total Conferences/Exhibits	\$11,000	\$11,000	\$12,500
Travel - ED Only	\$9,000	\$9,000	\$10,000
Travel -Mgt & Ops	\$9,000	\$9,000	\$12,000
Total Travel	\$18,000	\$18,000	\$22,000
Total Other Operating Expenses	\$3,916	\$3,916	\$3,897
Total Other Administrative Expenses	\$325	\$325	\$0
Total FaaS Fees	\$50,000	\$50,000	\$50,000
Total Other Expenses	\$101,029	\$101,029	\$150,397
TOTAL ALL FOUNDATION EXPENSES	\$627,162	\$627,162	\$692,577
NET INCOME : SURPLUS/(DEFICIT)	-\$103,079	-\$42,329	-\$29,411

Fy2021Net Assets	\$163,947	\$163,947	\$163,947
Fy2022Net Assets (estimated)	\$60,868	\$121,618	\$134,536

Cash Forecast	\$194,085	\$339,085	\$380,337
Deferred Liabilities	\$158,833	\$158,833	\$266,875
Net Cash after Def Liabiliies	35,252	180,252	113,462

Cash vs Def	122.19%	213.48%	142.52%
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# of Months Operating Cash	3.71	6.49	7.28
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