

**Open Mobility Foundation**

Operations Report

Memo to: OODF Board of Managers, Andrew Glass Hastings, Ramses Madou

From: Scott McGrath

cc: Cathie Mayo

Date: March23, 2023

**Financial Performance as of**

**February 2023**



Statement of Activities	Month				Year to Date				Fy2023	
	Actuals	Budget	Variance	%	Actuals	Budget	Variance	%	Revised	Annual Budget
<b>REVENUES:</b>										
<b>Member Fees</b>										
Voluntary Member Dues									\$ -	\$ 292,800
Membership Fee : Premier (New)	\$ -	\$ -	\$ -		\$ 10,625	\$ -	\$ 10,625	100%	\$ 40,625	\$ 50,000
Membership Fee: Associate (New)	\$ 115,000	\$ -	\$ 115,000		\$ 115,000	\$ -	\$ 115,000	100%	\$ 160,000	\$ 35,000
Membership Fee : Premier (Renew)	\$ -	\$ -	\$ -		\$ -	\$ 15,750	\$ (15,750)	0%	\$ 432,000	\$ 438,750
Membership Fee: Associate (Renew)	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -	0%	\$ -	\$ -
<b>Total Membership Revenues:</b>	<b>\$ 115,000</b>	<b>\$ -</b>	<b>\$ 115,000</b>		<b>\$ 125,625</b>	<b>\$ 15,750</b>	<b>\$ 109,875</b>	<b>798%</b>	<b>\$ 632,625</b>	<b>\$ 816,550</b>
<i>Adjustment for Deferred Revenues</i>	<i>\$ (66,589)</i>	<i>\$ 68,063</i>	<i>\$ (134,652)</i>		<i>\$ (38,385)</i>	<i>\$ 120,792</i>	<i>\$ (159,177)</i>		<i>\$ (31,423)</i>	<i>\$ 23,885</i>
<b>Total Recognized Membership Income</b>	<b>\$ 48,411</b>	<b>\$ 68,063</b>	<b>\$ (19,652)</b>	<b>71%</b>	<b>\$ 87,240</b>	<b>\$ 136,542</b>	<b>\$ (49,302)</b>	<b>64%</b>	<b>\$ 601,202</b>	<b>\$ 840,435</b>
<b>Other Revenues</b>										
Contributions/ Municipal Members	\$ 10,000	\$ -	\$ 10,000		\$ 10,000	\$ -	\$ 10,000		\$ 178,000	
Contributions/ Other Funding	\$ -	\$ -	\$ -	0%	\$ -	\$ -	\$ -	0%	\$ 25,000	\$ 75,000
Grants	\$ -	\$ -	\$ -	0%	\$ -	\$ -	\$ -	0%	\$ -	\$ -
<b>Grants &amp; Contributions</b>	<b>\$ 10,000</b>	<b>\$ -</b>	<b>\$ 10,000</b>	<b>100%</b>	<b>\$ 10,000</b>	<b>\$ -</b>	<b>\$ 10,000</b>	<b>100%</b>	<b>\$ 203,000</b>	<b>\$ 75,000</b>
<b>TOTAL INCOME</b>	<b>\$ 58,411</b>	<b>\$ 68,063</b>	<b>\$ (9,652)</b>	<b>86%</b>	<b>\$ 97,240</b>	<b>\$ 136,542</b>	<b>\$ (39,302)</b>	<b>71%</b>	<b>\$ 804,202</b>	<b>\$ 915,435</b>
<b>EXPENSES:</b>										
Compensation: Management & Operations	\$ 50,506	\$ 51,565	\$ (1,059)	98%	\$ 102,948	\$ 104,425	\$ (1,477)	99%	\$ 614,837	\$ 614,837
Consulting & Related Expenses	\$ 6,753	\$ 4,483	\$ 2,269	151%	\$ 18,303	\$ 46,567	\$ (28,264)	39%	\$ 127,298	\$ 81,800
Marketing Expenses	\$ -	\$ 2,083	\$ (2,083)	0%	\$ 3,971	\$ 7,967	\$ (3,996)	50%	\$ 24,804	\$ 28,800
Conferences, Events & Travel Expenses	\$ -	\$ 13,333	\$ (13,333)	0%	\$ 3,391	\$ 16,667	\$ (13,276)	20%	\$ 72,716	\$ 70,000
Other Operating Expenses	\$ 508	\$ 488	\$ 20	104%	\$ 1,093	\$ 976	\$ 117	112%	\$ 7,042	\$ 6,925
Other Admin Expenses	\$ 43	\$ 10	\$ 33	432%	\$ 55	\$ 36	\$ 19	153%	\$ 957	\$ 938
OODF Host Admin Fee	\$ 7,060	\$ 7,298	\$ (238)	97%	\$ 11,169	\$ 14,596	\$ (3,427)	77%	\$ 72,988	\$ 85,942
<b>TOTAL EXPENSES</b>	<b>\$ 64,869</b>	<b>\$ 79,261</b>	<b>\$ (14,392)</b>	<b>82%</b>	<b>\$ 140,929</b>	<b>\$ 191,232</b>	<b>\$ (50,303)</b>	<b>74%</b>	<b>\$ 920,642</b>	<b>\$ 889,242</b>
<b>Increase/(Decrease) in Net Assets</b>	<b>\$ (6,458)</b>	<b>\$ (11,198)</b>	<b>\$ 4,740</b>		<b>\$ (43,690)</b>	<b>\$ (54,690)</b>	<b>\$ 11,001</b>	<b>80%</b>	<b>\$ (116,440)</b>	<b>\$ 26,193</b>

Notes for February's Operations Report:

In February, Google joined as a new Associate \$105,000 and Modii joined as an Associate \$10,000. A contribution of \$10,000 was received on behalf of the City of Philadelphia.

Accounts Receivable at the end of February was \$125,625 (see attached)

Expenses for February were under budget based on the contracting work funded by the Rockefeller Grant has been extended until the end of April.

Cash on hand at the end of the month was \$322,881 a decrease of -\$52,290. Of this balance, \$90,645 is designated to Rockefeller Grant Activities.

The number of Months of Operating Cash has increased to 5.2 months and Cash vs Deferred Revenue has increased to 102%.

**2. OMF Cash Flow****2/28/2023**

Operating Activities	
Net Income	\$ (6,458)
Inc/(Dec) in A/R Revenues	\$ (90,000)
Inc/(Dec) in OODF Admin Fee Accrual	\$ (3,790)
Inc/(Dec) in Prepaids	\$ -
Inc/(Dec) in A/P	\$ (18,631)
Inc/(Dec) in Accrued expenses	\$ -
Inc/(Dec) Def Liabilities	\$ 66,589
Inc/(Dec) Ppd Memberships	\$ -
Inc (Dec) InterCompany	\$ -
Net Change in Cash for Period	\$ (52,290)
Net Change in Cash for Period	\$ (52,290)
Cash at Beginning of Period	\$ 375,171
<b>Cash at End of Period</b>	<b>\$ 322,881</b>

**3. Balance Sheet Ending on****2/28/2023**

Cash	\$ 322,881
Accounts Receivables	\$ 125,625
Prepaid Host Admin Fees	\$ 26,957
Prepaid Expenses (ERC Credit)	\$ 21,000
Other Assets	\$ 3,400
<b>Total Assets</b>	<b>\$ 499,863</b>
Accounts Payable	\$ 18,126
Accrued Expenses (FTO accruals)	\$ 10,433
Deferred Liabilities: Dues	\$ 317,135
<b>Total Liabilities</b>	<b>\$ 345,695</b>
Net Assets	\$ 197,858
Surplus/(Deficit)	\$ (43,690)
<b>Total Liabilities &amp; Net Assets</b>	<b>\$ 499,863</b>

**4) Cash Balances**

Cash on Hand	Actual	Change
1/31/2022	\$ 375,171	
2/28/2023	\$ 322,881	\$ (52,290)

**5) Operating Cash**

# of Months Operating Cash	Actual
Jan	4.3
Feb	5.2

**6) Cash vs Deferred Liability****Cash****Def Liab**

<b>Cash vs Deferred Liability for the month</b>	<b>\$ 322,881</b>	<b>\$ 317,135</b>
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Cash vs Deferred Liability	Actual
Jan	150%
Feb	102%

**7) Accounts Receivable as of****2/28/2023****Premier & Associate Members**

Google	2/1/2023	\$	105,000
Passport Labs, Inc	1/10/2023	\$	10,625
Modii	2/26/2023	\$	10,000
<b>Accts Rec Trial Balance</b>		<b>\$</b>	<b>125,625</b>

**8) Accounts Payable as of****2/28/2023**

CityFi	2/28/2023	\$	6,752.50
OODF (additional FaaS fees)	2/28/2023	\$	10,850.00
Enterprise Bank Visa	1/31/2023	\$	523.78
<b>Accts Pay Trial Balance</b>		<b>\$</b>	<b>18,126.28</b>

<b>OMF Membership Information</b>	<b># of Members</b>	<b>Public Members</b>	<b>Public Voluntary Supporters</b>	<b>Premier (Non Public)</b>	<b>Associate (Non Public)</b>
Total Members as of 1/1/2023	57	31	9	7	10
Public Members/ Voluntary Support	0	-1	1		
2023 New Premier/Associate Members	2				2
2023 Non Renewing Members	-1			1	-2
<b>Total Members by Category</b>	<b>58</b>	<b>30</b>	<b>10</b>	<b>8</b>	<b>10</b>

**Public Sector Members**

	<b># of Members</b>	<b>Public Members</b>	<b>Voluntary Supporter</b>	<b>Premier (Non Public)</b>	<b>Associate (Non Public)</b>
Atlanta Regional Commission (ARC)	#1	x			
Bay Area Metropolitan Transportation Commission (MTC)	#2	x			
City of Bergen, Bergen, Norway	#3	x			
Bogotá Colombia, Secretaría de Movilidad de Bogotá D.C.	#4	x			
Boston, MA ,City of Boston	#5	x			
Cambridge, MA, City of Cambridge, Massachusetts	#6		V		
Chicago, IL , Department of Transportation (CDOT)	#7	x			
Columbus, OH, City of Columbus, Department of Public Service	#8	x			
Contra Costa Transportation Authority	#9	x			
Denver, CO, (DOT) The City and County of Denver - Department of Transportation and Infrastructure	#10	x			
Denver Regional Council of Government, (DRCOG)	#11	x			
Detroit, MI, City of Detroit	#12	x			
Dublin, Ireland, Smart Dublin	#13	x			
Kelowna, BC- Canada . City of Kelowna	#14	x			
Long Beach, CA, City of Long Beach	#15	x			
Los Angeles, CA, City of Los Angeles, Department of Transportation (LADOT)	#16		V		
Louisville, KY Louisville/Jefferson Country Metro Government	#17	x			
Miami, FL, City of Miami	#18	x			
Miami-Dade County, FL, - Department of Trans and Public Works	#19		V		
Miami Parking Authority, FL , Department of Off-Street Parking of the City of Miami, Fl	#20		V		
Minneapolis, MN, City of Minneapolis	#21		V		
New York, NY (TLC), New York City Taxi and Limousine Commission	#22	x			
New York City, NY, Department of Transportation (NYC DOT)	#23	x			
Omaha, City of Omaha Parking & Mobility Division (Park Omaha)	#24		V		
ODIN Open Mobility Data in the Nordics	#25	x			
Oslo, Norway, City of Oslo, Agency for Urban Environment	#26	x			
Philadelphia, PA, City of Managing Director's Office of Transportation Infrastructure and Sustainability (OTIS)	#27		V		
Pittsburgh, PA, City of Pittsburgh Department of Mobility and Infrastructure (PGH DOMI)	#28	x			
Portland, OR, City of Portland Bureau of Transportation (Portland Bureau of Transportation)	#29		V		
Portland, OR (Metro), Portland, Oregon	#30	x			
Providence, RI, City of Providence	#31	x			
San Diego Association of Governments (SANDAG)	#32	x			
San Francisco Municipal Transportation Agency (SFMTA)	#33	x			
San Jose, CA, City of	#34	x			
Santa Monica, CA, City of	#35	x			
Seattle, WA, Seattle Department of Transportation (SDOT)	#36		V		
Southern California Association of Governments (SCAG)	#37	x			
Tampa, FL, City of Tampa (COT)	#38	x			
Stadt Ulm (City of Ulm)	#39	x			
Washington DC, District of Columbia Department of Transportation (DDOT)	#40		V		

**Non Public Members**

		<b>Public Members</b>	<b>Voluntary Supporter</b>	<b>Premier (Non Public)</b>	<b>Associate (Non Public)</b>
Automotus	#41				X
Blue Systems USA, Inc.	#42			X	
Cleverciti Systems Corp	#43				X
Drover, Inc	#44				X
Ford AV LLC	#45			X	
Google	#46				X
GridMatrix, Inc	#47				X
IBI Digital/ CurbiQ	#48				X
Inrix, Inc.	#49				X
Knock Software (dba Ride Report)	#50			X	
Lacuna Technologies, Inc.	#51			X	
Modii	#52				X
Passport Labs, Inc.	#53			X	
Populus Technologies, Inc.	#54			X	
Umojo, Inc	#55			X	
Vade Group, Inc	#56			X	
Vianova SAS	#57				X
Waymo LLC (late renewal)	#58				X

Rockefeller Foundation Grant Funds	\$ <u>235,440.00</u>
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**Disbursements:**

Compensation: Staff Support	\$ (17,000.00)
Consulting & Related Expenses	\$ (72,600.00)
Conferences & Events	\$ (3,825.00)
Travel & Honorarium Fees	\$ (15,626.85)
OODF Host Admin Fee	\$ (17,440.00)
<u>Total Funds Spent thru 12/31/2022</u>	<u>\$ (126,491.85)</u>

Funds available in 2023	\$ <u>108,948.15</u>
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Fy2023 Activities

CityFi Jan	\$ (11,550.00)
CityFi Feb	\$ (6,752.50)
<u>Total Funds Spent thru 2/28/2023</u>	<u>\$ (18,302.50)</u>

Grant Fund Balance	\$ <u>90,645.65</u>
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